



Applied Sweepers and Heil "in step" with Products and Service Boost

Applied Sweepers and Heil Europe, the market leading manufacturers of road sweeping and refuse collection equipment, are moving into the next phase of the highly successful parts and support service partnership which the two companies have enjoyed over the last four years.

The move will see new UK service arrangements to support Heil vehicles and the expansion of Applied Sweepers' product range into new markets both at home and abroad.

Commenting on the initiative, Allan Galashan, founder and Managing Director of Applied Sweepers says: "This is a strategic move which will benefit our respective customers through the wider choice of products soon to be available from Applied Sweepers and the further expansion of market support to RCV users of Heil vehicles with ongoing comprehensive nationwide coverage.

"HS/AS", he continues, "has proved to be a successful partnership between our two companies and now that Heil

is arranging an independent parts and support service, Applied Sweepers can focus all resources onto its core business which, not least, will see the '525' driving into new markets abroad."

"Heil and Applied Sweepers will work shoulder to shoulder to ensure that this transitional phase of our product support operation runs smoothly and consistently."

Led by Sales and Services Director Roy Cooper, Heil Europe will, in the coming months, arrange key service points throughout the UK. "It is a logical step in our continuing customer-led approach to business and one which will achieve even closer customer contact and continue

the high level of service back-up throughout the UK. "Furthermore," adds Roy, "Heil and Applied Sweepers will, over the coming months, work shoulder to shoulder to ensure

that this transitional phase of our product support operation runs smoothly and consistently."

Partners in your future

Applied Sweepers
MANAGING DIRECTOR
Allan Galashan

HEIL
SALES & SERVICES DIRECTOR
Roy Cooper

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"It is a logical step in our continuing customer-led approach to business and one which will achieve even closer customer contact and continue the high level of service back-up throughout the UK."

EIS Waste Services choose Heil for "Quality and Back-up"



EIS Waste Services, operators of Aberdeen's largest waste and recycling facility, have taken delivery of a new Heil Big Bite as a replacement for an older vehicle in its fleet.

"Heil manufacture vehicles that have an excellent build quality. We have had good experience with Heil vehicles in the past and have been using them for 14 years, this is the reason we chose them again, plus the back-up is very good in this area," says Neil Sharp, owner of EIS Waste Services.

Heil's Big Bite, considered to be the industry standard in RCV design, offers a refuse carrying capacity of 31m³ which, with the large 2.5m³ hopper, facilitates collection of large refuse items and

reduces the collection time for each trip by increasing the volume packed in each cycle. With its programmable logic controls (PLC) the Big Bite offers simplified control, reliable operation and system conditioning monitoring. It can be mounted onto any suitable 8x4 chassis and has the option of a BBC (Big Bite Comb) lift suitable for 360-1100 litre bins.

The new Heil Big Bite will be covering a 60 mile radius around Aberdeen collecting trade waste. Maintenance of the vehicle will be carried out in-house.

EIS Waste will be carrying out the maintenance of the Big Bite in-house, however, all Heil RCVs come with the option of a 3 year extended warranty.

New Heil Powerlinks and a Big Bite for Sunderland City Council



Environmental Services has just purchased 4 Heil Powerlinks with curved shell bodies and a Heil Big Bite.

Round-the-clock Heil Service Keeps Yorwaste Coming Back



Yorwaste Transport Division based in Rawcliffe, York, has taken delivery of two new Heil Big Bites for their expanding business.

"Quality of Product" means more Heil Powerlinks for Stevenage Borough Council



Two new Heil Powerlinks have been added to Stevenage Borough Council's fleet

New Heil Big Bite for ISM Waste Services



ISM have recently taken delivery of a Heil Big Bite to join its comprehensive fleet of waste collection trucks.

Round-the-clock Heil Service Keeps Yorwaste Coming Back



Yorwaste Transport Division based in Rawcliffe, York, has taken delivery of two new Heil Big Bites for their expanding business. The company currently operate eight rear end loaders all of which are manufactured by Heil. The latest additions to the fleet were purchased through their local sales & service support dealer, Londonderry Garage.

Established in 1993, Yorwaste, with its head office in Northallerton, North Yorkshire,

operates eight waste management facilities and maintains 23 household waste recycling centres for North Yorkshire County Council and City of York Council, involving recycling, composting and the disposal of waste. Its fleet of waste collection and recycling vehicles service the needs of both its business and private customers.

The new Heil Big Bites will be used to service both North Yorkshire and York City contracts

collecting both general and green waste.

Kevin Richards, Fleet Engineer at Yorwaste specified the Big Bite with on-board weighing equipment, rear view camera, wire mesh protected rear light lens and rear marker board.

The Big Bite by Heil has a refuse carrying capacity of 31m³ which, with the large 2.5m³ hopper, facilitates the collection of large refuse items and reduces the collection time for each trip.

"Quality of Product" means more Heil Powerlinks for Stevenage Borough Council



Two new Heil Powerlinks have been added to Stevenage Borough Council's fleet of RCVs in a move to upgrade their current fleet by replacing older vehicles.

The council, based in Herts has a total of six refuse collection vehicles, two of which are Heil bodies. The new Powerlinks will be placed on contracts for the collection of domestic and commercial waste in the borough area.

Ian Crampton, Assistant Contracts Manager for Stevenage Borough Council, specified the new Powerlinks with CRT exhaust systems, weight indicators and UTL (Universal Trade Lift). In addition, a number of significant safety systems have been incorporated within the vehicle build. These include Telma brake retarders, the Bi-LINE fall prevention system and Drive lock.

"We have used Heil before, our choice to use them again was based on the quality of the product, the after sales support and because using Heil is a cost effective solution."

The Drivelock system allows drivers to leave the vehicle to operate the compaction mechanism of the vehicle whilst the engine remains running. Any unauthorised attempt to drive the vehicle away (including the possibility of a child entering the cab to play with the controls), will result in the engine stalling and the brakes locking on. Any

further attempt to start the vehicle via the key in the ignition will fail and the vehicle horn will sound.

Heil's Powerlink is now available with a new curved shell body, which offers clean, uncluttered lines, which enhance the aesthetics of the vehicle, and allows large customer decals to be fitted easily without needing additional sign boards. Heil has additionally come up with a newly designed "leak-free" hydraulic system that reduces down-time, has lower maintenance costs and less risk of environmental pollution.

The UTL is designed to maximise flexibility and accommodates most lifting requirements regardless of vehicle model or bin size. It lifts and empties containers ranging from 120 litres to 1280 litres, with 2 and 4 wheels or without roll-top lids, together with the traditional round paladin squeeze clamp 36" bins.

Talking about the new Powerlinks, Ian Crampton said: "These vehicles have been specified with the protection of the environment and the health, safety and welfare of both the public and our employees of paramount importance. We have used Heil before, our choice to use them again was based on the quality of the product, the after sales support and because using Heil is a cost effective solution."

The reduction of friction increases durability of materials, improving whole life costs. Heil offers a variety of options for body sizes on the Powerlink, 16, 19, 22 and 26m³.

New Heil Powerlinks and a Big Bite for Sunderland City Council "A Heil of a lot Safer"

Sunderland City Council's Environmental Services has just purchased 4 Heil Powerlinks with curved shell bodies and a Heil Big Bite in order to upgrade the older vehicles in their fleet.

The council's Environmental Services Department has a total of 31 RCVs in its fleet, and this is the first time they have used Heil vehicles. After successful trials with Heil the council put in an order for the five new RCVs with Londonderry Garage, Heil's service provider in the north.

The Heil Powerlinks will be used for wheel bin collections covering approximately 7,000 properties a week as well as

serving some trade refuse customers. The Big Bite will be used to transfer waste from civic amenity sites to disposal or reprocessing outlets.

Allan Wilson, Sunderland City Council's Cleansing and Services Manager specified the Powerlinks with a Turberg lift. Mr Wilson was also concerned with the safety aspect when using the RCVs as collections primarily take place in the early morning and in winter visibility is a concern. He commented: "We specified High Visibility 3m Scotch Tape on the side of the new vehicles so that they would be visible on dark mornings. Our operatives also wear fluorescent gear."

The Heil Powerlink provides flexibility to any RCV fleet. With its full-cycle compaction mechanism, it produces less friction than conventional channelled compaction systems thus ensuring a greater force is directed into the load. The reduction of friction increases durability of materials, improving whole life costs. Heil offers a variety of options for body sizes on the Powerlink, 16, 19, 22 and 26m³.

With its new curved body, the Heil Powerlink has clean, uncluttered lines which enhance the aesthetics of the vehicle and allows large customer decals to be fitted easily without needing additional sign boards.



The First Bite for Chambers Waste Management Plc



Family-run Chambers Waste Management Plc, based in Guildford, Surrey, has recently purchased its first Big Bite from Heil as a replacement for an older vehicle in its fleet.

Established 32 years ago, Chambers Waste has four other depots in the Surrey area and employs approximately 80 people. Part of the Chambers Group, they also have an integrated mineral company.

With 25 refuse collection vehicles in its current fleet the new Heil Big Bite will join the workforce collecting both domestic and commercial refuse within a 30 mile radius.

The Big Bite, manufactured by Heil, is considered to be the industry standard in RCV design. Offering a refuse carrying capacity of 31m³ which, with the large 2.5m³ hopper, facilitates the collection of large

refuse items and reduces the collection time for each trip by increasing the volume packed in each cycle. With its programmable logic controls (PLC) the Big Bite offers simplified control, reliable operation and system conditioning monitoring.

A supplementary BBC (Big Bite Comb) Lift is available which enables the user to collect containers from 660 litres up to and including 1100 litres.

Peter Chambers, Managing Director and Chairman of Chambers Waste Management Plc, said of the new Heil equipment: **"We had never used Heil before but noticed that the major contractors such as Cleanaway and Biffa use them, so if Heil is good enough for them it's certainly good enough for us!"**

The Big Bite is mounted on a Volvo chassis and an on-board weighing system has also been specified.

New Heil Powerlink for Chesterfield Borough Council



Chesterfield Borough Council in the heart of Derbyshire has taken delivery of a new Heil Powerlink in an upgrade to its RCV fleet.

The new Powerlink will be used to service the whole borough of Chesterfield in the collection of domestic waste, particularly a twin-bin recycling scheme which has proved highly successful since its introduction in 2001.

"Heil manufacture very operator-friendly, low maintenance and durable vehicles" says John Porter, Head of Cleansing Services at Chesterfield Borough Council. "We chose Heil as a replacement for an older fleet vehicle, and now a total of 9 out of 12 of the council's fleet vehicles are from Heil."

Chesterfield Borough Council specified the new Heil Powerlink 26 metre curved body on a Seddon Atkinson 32 tonne, 8x4 chassis with Terberg lift. Maintenance of the Powerlink will be undertaken by the council's own contractors.

Chesterfield is Derbyshire's largest town with a population of over 100,000. The Borough Council's Waste Department is committed to preserving and enhancing the environment for all its residents and is currently extending its "Twin Bin Scheme" which alternates the collection of compostable refuse with refuse that must be taken to the landfill site. Heil's Powerlink is now also available with a new curved shell body, which improves appearance and facilitates the fitting of larger decals.

New Heil Big Bite for ISM Waste Services

Established in 1965, ISM Waste Services, one of the largest independent waste management and recycling companies in the North West of England, have recently taken delivery of a Heil Big Bite mounted on a Volvo chassis and fitted with an auxiliary 1100 litre trade waste lift. The vehicle joins a comprehensive fleet of waste collection trucks which includes six previously purchased Big Bites.

The new Heil Big Bite, a rear end loader, was purchased to expand the existing 15 RCV

fleet vehicles and also to replace an older vehicle.

ISM Waste has over 37 years experience and has developed from a small local business into a large regional player in the waste management field, with interests in waste collections, disposal, treatment, incineration, recycling, waste audit, technical assessment and on site waste management.

The Heil Big Bite will join the fleet in the

collection of commercial waste and cover a radius of 25 to 30 miles on a daily basis. The Big Bite from Heil offers a refuse carrying capacity of 31m³ which, with the large 2.5m³ hopper, facilitates the collection of large refuse items and reduces the collection time for each trip by increasing the volume packed in each cycle.

The maintenance of the Heil Big Bite will be carried out in-house by ISM Waste, however, Heil RCVs come with the option of a 3 year extended warranty.



"Good Residual Value" Secures more Heil Vehicles for Fortress

Fortress, a family-run waste disposal company based in the Midlands, has recently purchased 2 Heil Euro Half Pack Front End Loaders. This move by Fortress is for expansion purposes and brings their total fleet of RCVs up to nine.

Fortress has two depots, one in Warwick and another in Lichfield. The company covers an area from Stratford Upon Avon to Burton on Trent collecting trade waste from a wide spectrum of businesses that includes Marks and Spencer, Next and Burton. On average, each FEL will collect waste from approximately 300 customers per week.

The company has been using Heil for the past four years and Andy Pass, a major shareholder in Fortress, stated that as they are doubling in size they are now using Heil vehicles as standard as they find them to be extremely reliable. "Heil equipment is well constructed" he added, "It has good residual value and does not break down, it is made to last, and furthermore Heil is able to incorporate any special details that we require on our vehicles."

The new FELs are fitted on a Volvo chassis and extra features specified include satellite tracking, air conditioning and heated mirrors.

Maintenance of the vehicles is negotiated with Heil.

"Heil equipment is well constructed, it has good residual value and does not break down. It is made to last."

The Heil front end loader provides its operators with a more robust and efficient vehicle than was ever possible before. It has the ability to lift up to 3630 kilograms, giving it the best possible bin capacity lifting arms. The automatic levelling and dumping of containers reduces the risk of spillage and damage to the containers. Programmable logic control offers simplified handling, reliable operation and system condition monitoring. The operator gets operational information from text display inside the cabin.

Fortress prides itself on the commitment and care that it gives its customers. They take a personal approach with their customers and as the company is constantly expanding, doubling in size on average every three to four years, Heil provides them with the reliability they require and the latest model of RCV.



History Repeats Itself. "Robust" Heil Powerlinks for East Ayrshire Council



Further two Heil Powerlinks have been purchased by East Ayrshire Council in order to replace older Heil vehicles in their fleet.

The council, based in Kilmarnock, West Central Scotland, has a fleet of 19 RCVs, 12 of which are Heil bodies. Covering an area in excess of 800 square miles, the Powerlinks will collect both domestic and commercial waste.

The Powerlink from Heil provides flexibility to any RCV fleet. With its full-cycle compaction mechanism, it produces less friction than conventional channelled compaction systems thus ensuring a greater force is directed into the load. The reduction of friction increases durability of materials, improving whole life costs. Heil offers a variety of options for body sizes on the Powerlink, 16, 19, 22 and 26m³.

Heil's refuse collection body and equipment can be mounted onto any suitable 4, 6 or 8 wheeled chassis. East Ayrshire Council has mounted both Powerlinks on a Leyland chassis and has additionally specified air-conditioning inside the cabs.

The Operations Manager for the council's cleansing department, Robert Pollock, said of his new Powerlinks: "We have a long history of using Heil, and will continue to use them because they are robust, reliable vehicles."

Severnside Recycling choose the Heil Big Bite: "One of the best RELs on the market"

Severnside Recycling, one of the UK's leading suppliers of recycling and management services, has taken delivery of two Heil Big Bites.

Cardiff based Severnside currently has a fleet of eighteen mobile compaction vehicles working from depots around the country. The two new Big Bites will be joining the fleet with one working in Stoke on Trent and the other in Taplow, near Maidenhead. Both vehicles will be working within a thirty mile radius of their depot, collecting and

compacting cardboard from high street shops and supermarkets

Severnside's Group Transport Manager, Maurice Watkins, explains why they chose Heil: **"We consider the Heil Big Bite to be one of the best Rear End Loaders on the market. It offers a greater compaction ratio and a bigger opening at the back which allows for a quicker discharge. Also, as we have used Heil before we know**

that they are very reliable and that their RELs are better than any other vehicle we have used in the past."

To assist with collections Severnside has specified a set of detachable forks which fit to the lift arm at the back of the vehicle. This feature means cardboard can be lifted on large pallets and tipped into the back of the vehicle which saves drivers from having to lift heavy loads. The forks are made by Choice Engineering in Caerphilly and are capable of lifting up to half a tonne.



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